

The *FIRST* and *ONLY* negotiation certification recognized by the National Association of REALTORS®.

RENE

Real Estate
NEGOTIATION EXPERT



achieve more with your RENE

CERTIFICATION

Real Estate Negotiation Expert (RENE) Certification Class

December 3 & 4, 2024
9:00 AM – 4:30 PM
VIRTUAL

Zoom link will be sent prior to course

MemberMax/Edupass: FREE
GMAR Members: \$249.00
Non-Members: \$299.00

Register Now!

Online: GMARonline.com



Presented by:

BART PATTERSON

ABR, ACP, CIAS, CRS, CDPE,
GREEN, e-PRO, GRI, SRES,
REO. RENE, PSA, MCNE

WHAT TO EXPECT

The RENE certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win.

Bonus! ABR, CRB & SRS elective



Craft a strategy for negotiation and learn when and how to negotiate



Adjust your communication style to achieve optimum results with any party in the transaction



Negotiate effectively face-to-face, on the phone or through email and other media



Visit REBinstitute.com for a full course description and to learn how to earn the RENE certification!

*There is a one-time application fee of \$159 in addition to required education class cost for RENE certification.